

Date: Saturday, September 09, 2006 Time: 7:03:01 AM ET
3rd Quarter Programs run through Monday, October 02, 2006 unless
otherwise noted

Sales View

Buttons:

CAR		RETAIL		RCL		OTHER					
Vehicle	MY	Stand Alone APR 36/48/60/72 #20044	Retail Customer Cash #11144	RCL/RCO Customer Cash #50022	RCL Rates - Sept 24/36/39/48 #60010	Ford Credit Bonus Cash #11146	Open Bonus Cash #11172	\$2006- Ford Credit Bonus Cash #11178	A/Z- Plan Bonus Cash #11176	2006 F-150 XLT 4.6L Bonus Cash - CALI, ATLA, SWST #11156	Bonus Cash #11200
Crown Victoria	06	<u>0.00/0.90/1.90/4.90%</u>	\$2,500	\$1,000	<u>5.50/6.50/6.75/7.25%</u>	-	-	-	-	-	-
Focus	06	<u>0.00/0.90/1.90/4.90%</u>	\$3,000	\$1,500	<u>3.25/5.25/5.50/6.50%</u>	-	-	-	-	-	-
Five Hundred SE	06	<u>0.00/0.00/0.00/2.90%</u>	\$1,500	\$500	<u>4.50/5.75/6.00/7.25%</u>	\$500	-	-	-	-	-
Five Hundred SEL	06	<u>0.00/0.00/0.00/2.90%</u>	\$1,500	\$500	<u>2.50/4.25/4.50/6.25%</u>	\$500	-	-	-	-	-
Five Hundred LTD	06	<u>0.00/0.00/0.00/2.90%</u>	\$1,500	\$500	<u>2.50/4.25/4.50/6.25%</u>	\$500	-	-	-	-	-
Freestyle Delivery Truck	06	-	-	\$0	-	-	-	-	-	-	-
Freestyle SE	06	<u>0.00/0.00/0.00/2.90%</u>	\$1,500	\$500	<u>2.25/4.75/5.00/6.75%</u>	\$500	-	-	-	-	-
Freestyle SEL	06	<u>0.00/0.00/0.00/2.90%</u>	\$1,500	\$500	<u>0.75/3.25/3.50/5.25%</u>	\$500	-	-	-	-	-
Freestyle LTD	06	<u>0.00/0.00/0.00/2.90%</u>	\$1,500	\$500	<u>0.75/3.25/3.50/5.25%</u>	\$500	-	-	-	-	-
Fusion	06	<u>0.00/0.90/1.90/4.90%</u>	\$1,000	\$1,000	<u>3.50/3.50/3.50/5.00%</u>	-	-	-	-	-	-
GT	06	STD/STD/STD/STD	\$0	-	<u>STD/STD/STD/STD</u>	-	-	-	-	-	-
Mustang V6	06	<u>0.00/2.90/4.90/7.90%</u>	\$1,500	\$1,000	<u>5.75/5.75/6.00/6.75%</u>	-	-	-	-	-	-
Mustang V6 - T80 (Pony Package)	06	<u>0.00/2.90/4.90/7.90%</u>	\$1,500	-	-	-	\$500	-	-	-	-
Mustang GT Manual	06	<u>0.00/2.90/4.90/7.90%</u>	\$1,500	\$0	<u>9.00/8.75/9.00/9.00%</u>	-	-	-	-	-	-
Mustang GT Auto	06	<u>0.00/2.90/4.90/7.90%</u>	\$1,500	\$1,000	<u>9.00/8.75/9.00/9.00%</u>	-	-	-	-	-	\$1,000
Taurus	06	-	\$500	\$0	<u>8.00/8.25/8.50/9.00%</u>	-	-	-	-	-	-
Freestar	06	<u>0.00/0.00/0.00/2.90%</u>	\$5,000	\$2,000	<u>2.00/2.00/2.25/4.50%</u>	\$500	-	-	-	-	-
SUV		RETAIL		RCL		OTHER					
										2006 F-150 XLT	

Vehicle	MY	Stand Alone APR	Retail Customer Cash	RCL/RCO Customer Cash	RCL Rates - Sept	Ford Credit Bonus Cash	Open Bonus Cash	\$2006-Ford Credit Bonus Cash	A/Z-Plan Bonus Cash	4.6L Bonus Cash - CALI, ATLA, SWST	Bonus Cash
		36/48/60/72 #20044	#11144	#50022	24/36/39/48 #60010	#11146	#11172	#11178	#11176	#11156	#11200
Escape	06	0.00/0.00/0.00/2.90%	\$2,500	\$1,500	2.00/3.75/4.00/5.25%	\$500	-	-	-	-	-
Escape Hybrid	06	0.00/0.00/0.00/2.90%	\$1,000	\$0	9.00/9.00/9.00/9.00%	-	-	-	-	-	-
4Dr. Explorer (Excl. XLS)	06	0.00/0.00/0.00/2.90%	\$2,500	\$4,000	2.75/4.25/4.25/6.25%	\$1,000	-	-	\$1,000	-	-
4Dr. Explorer XLS	06	0.00/0.00/0.00/2.90%	\$2,500	\$4,000	4.75/6.25/6.50/7.50%	\$1,000	-	-	\$1,000	-	-
Expedition	06	0.00/1.90/2.90/4.90%	\$5,000	\$2,000	1.25/3.00/3.25/4.75%	-	-	\$2,006	-	-	-
TRUCK		RETAIL		RCL		OTHER					
Vehicle	MY	Stand Alone APR	Retail Customer Cash	RCL/RCO Customer Cash	RCL Rates - Sept	Ford Credit Bonus Cash	Open Bonus Cash	\$2006-Ford Credit Bonus Cash	A/Z-Plan Bonus Cash	2006 F-150 XLT 4.6L Bonus Cash - CALI, ATLA, SWST	Bonus Cash
		36/48/60/72 #20044	#11144	#50022	24/36/39/48 #60010	#11146	#11172	#11178	#11176	#11156	#11200
Ranger Super Cab	06	0.00/0.00/1.90/4.90%	\$2,500	\$1,500	2.50/3.50/3.75/4.75%	\$500	-	-	-	-	-
Ranger Regular Cab	06	0.00/0.00/1.90/4.90%	\$2,500	\$1,500	4.25/5.50/5.75/7.00%	\$500	-	-	-	-	-
F-150 Regular Cab	06	0.00/1.90/2.90/5.90%	\$2,000	\$500	4.75/6.25/6.50/7.50%	-	-	\$2,006	-	-	-
F-150 Super Cab (Excl. Harley)	06	0.00/1.90/2.90/5.90%	\$3,000	\$500	1.50/4.25/4.50/6.25%	-	-	\$2,006	-	-	-
F-150 Super Cab Harley	06	0.00/1.90/2.90/5.90%	\$3,000	\$1,000	7.00/7.50/7.75/8.50%	-	-	\$2,006	-	-	-
F-150 SuperCrew XLT 4.6L	06	0.00/1.90/2.90/5.90%	\$2,500	\$0	2.25/3.75/4.00/5.75%	-	-	\$2,006	-	\$1,500	-
F-Super Duty Gas (Excl. Harley)	06	0.00/0.00/1.90/4.90%	\$3,000	\$1,500	4.75/6.00/6.25/7.25%	-	-	-	-	-	-
F-Super Duty 6.0L Diesel (Excl. Harley)	06	0.00/0.00/1.90/4.90%	\$3,000	\$1,500	4.75/6.00/6.25/7.25%	-	-	-	-	-	-
F-Super Duty Harley	06	STD/STD/STD/STD	\$0	\$0	STD/STD/STD/STD	-	-	-	-	-	-
E-Series (Excl. Wagon & RV)	06	0.00/0.00/0.00/2.90%	\$2,000	\$1,000	6.75/7.00/7.25/7.50%	-	-	-	-	-	-

E-Series Wagon	06	0.00/0.00/0.00/2.90%	\$2,000	\$1,000	5.75/6.00/6.25/8.00%	-	-	-	-	-	-
E-Series RV	06	0.00/0.00/0.00/2.90%	\$2,500	\$1,000	6.75/7.00/7.25/7.50%	-	-	-	-	-	-
F-650	06	2.90/3.90/4.90/STD%	\$4,500	\$0	STD/STD/STD/STD	-	-	-	-	-	-
F-750	06	2.90/3.90/4.90/STD%	\$5,500	\$0	STD/STD/STD/STD	-	-	-	-	-	-
LCE	06	STD/STD/STD/STD	\$1,000	\$0	STD/STD/STD/STD	-	-	-	-	-	-